

### **Monthly Update - March 2021**

### **Sales performance**

Royal Enfield posted a sale of 66,058 motorcycles in the month of March, against the sales of 35,814 ;motorcycles for the same month last year.

MOTORCYCLE SALES	MARCH			YTD		
	2021	2020	Growth	2020′21	2019′20	Growth
Domestic	60,173	32,630	84%	5,73,728	6,56,651	-13%
Exports	5,885	3,184	85%	38,622	39,308	-2%
Total	66,058	35,814	84%	6,12,350	6,95,959	-12%

### **Business Updates:**

# The Royal Enfield 650 Twin Motorcycles get new colorways with an array of Make-it -Yours options

Royal Enfield, the global leader in mid-size motorcycles (250cc-750cc), announced the launch of new colourways on the 650 Twin motorcycles - the Interceptor INT 650 Twin and the Continental GT 650 Twin. The motorcycles will also be available with a host of new MiY options which the customers can choose to personalise their motorcycles. The Interceptor INT 650 Twin is now available in two new Standard (single tone) colourways - Canyon Red and Ventura Blue; two new Custom (dual tone) colourways - Downtown Drag, and Sunset Strip and has a new updated version of the 'chrome' variant in the Mark 2. The Continental GT 650 cafe racer has also been introduced in five new colourways.

## The Royal Enfield Interceptor 650 creates a new record at Speed Week Australia with a top speed of 212.514 km/h

Royal Enfield Interceptor 650 Salt Racer has set the class record at the annual Speed Week run at Lake Gairdner, South Australia. The Interceptor 650 Twin broke the four-year-old class record on each of its runs, leaving the new mark at 132.050 MPH (miles per hour) or 212.514 km/h. The Mid Life Cycles' Interceptor was entered in Class M-F 650, for 650cc un-streamlined motorcycles running commercial unleaded fuel. The old record of 119.961 MPH was set at Lake Gairdner in 2016.

### Royal Enfield collaborates with KNOX and launches CE certified riding gear

Royal Enfield, the global leader in the mid-size motorcycle segment (250cc - 750cc), and Knox, experts and innovators of protective apparel and body armour, have collaborated to co-create a range of high protection, accessible riding gear, and CE certified external knee-guard called Conqueror. The launch is part of the long-term collaboration in line with Royal Enfield's commitment to provide protection, comfort and aesthetically designed riding gear and accessories. Crafted with a vision of offering

versatile yet accessible riding gear that meets global safety norms that can be used for multiple riding needs and in varied conditions.

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